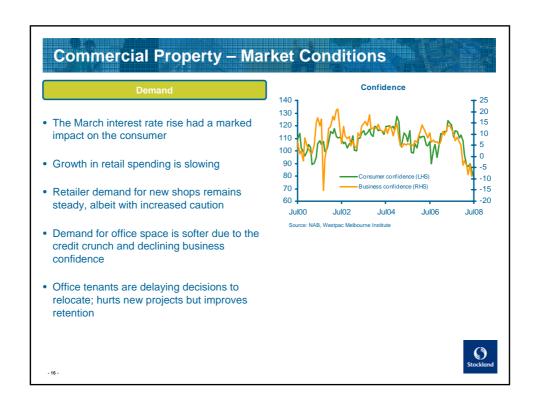


Commercial Property John Schroder - CEO Integration of Commercial Property Market Conditions Retail Portfolio Office & Industrial Portfolio



Commercial Property – Market Conditions Supply - Office Construction Price Index · Vacancy is currently at or near historic lows in most markets • Elevated levels of supply risk over the next three years as developments complete (10% increase in stock nationally) 125 • Greatest risk (in terms of % increase in stock) are in Macquarie Park, Brisbane and • Lowest supply risk in Sydney CBD Sydney — Melbourne --Brisbane -• Medium-longer term risk of over-supply is tempered by increased funding and construction costs, together with softening of cap rates impacting development feasibilities

Commercial Property – Market Conditions Supply - Retail Supply is very trade area specific Strong population growth of 1.6% drives requirement for circa 750,000m² of new retail space per year There is little oversupply of retail GLA in Australia Stockland Forster, NSW

Retail - Operational Update • Strong rental growth in FY08, likely to moderate in FY09 • Low occupancy costs (12.1%) provide protection against lower sales growth • Non-discretionary spending less volatile to consumer slowdown – most of our centres are in this category ■ % Increase on Renewals ■ % MAT Growth 523 Leases ■ % Comparable MAT Growth 16% 14.6% 14% 584 Leases 12% 30% 370 Leases 10% 8% 10% Cinemas / Other

Retail – Development Pipeline • Completed 3 projects in FY08: Total cost \$121m , Average IRR 11.5%, Average project yield 8.2%% Leased (by GLA) Project Status* Redevelopments Under Construction 0.3 7.8% 6.5% 14.2% 74% **New Centres Under Construction** 3 0.2 6.2%** 6.2%** 9.7%** 50% **Total Under Construction** 7.1% 12.2% DA Approved / Master Planning 13.0% 10 1.2 7.5% 6.1% TOTAL 12.8% ** Includes 2 mixed use projects with residential. Total project IRRs > 15%.



- Retailers are increasingly cautious as consumer confidence declines
- But demand for our shops is holding
- Comparable rental growth from the portfolio is likely to ease in FY09
- Recent non-core disposals have strengthened the quality of the portfolio



Stockland Balgowlah, NSW Artist's impression

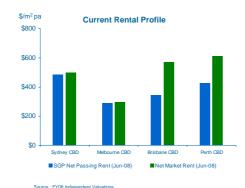
Stockland

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Office - Operational Update

- Low levels of leasing risk: 92% of FY09 office income is secured
- Office portfolio on average 13% under rented
- Reversions available on 43% of the portfolio over the next 2 years





Stockland

Office & Industrial – Development Pipeline

• Completed 2 projects in FY08:

Total cost \$24m , Average IRR 10.5%, Average project yield 7.9%

Project Status*	No of Projects	Estimated Total Cost (A\$bn)	Forecast Yield on Cost	Current Average Cap Rate	10 Year Forecast IRR	% Leased (By GLA)
Under Construction	4	0.2	7.3%	6.8%	11.4%	42%
DA Approved	4	0.2	7.1%	7.1%	12.7%	N/A
DA Preparation / Master Planning	5	0.8	6.4%**	6.4%	9.8%**	N/A
TOTAL	13	1.2	6.7%	6.6%	10.6%	

 $^{^{**}}$ Comprises mainly mixed use projects including retail and residential. Total project IRRs > 15%

Stocklane

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* Project details and timing – see Annexure pgs 66 & 67

Outlook - Office & Industrial

- Our portfolio is in good shape with low vacancies and rising rents
- We have lifted our hurdle rates for development and some projects have been deferred
- Cap rate softening is expected to continue, particularly in the lower quality assets
- We anticipate demand to decline in line with declining business sentiment
- Lack of supply and increased barriers to entry should maintain equilibrium in most markets

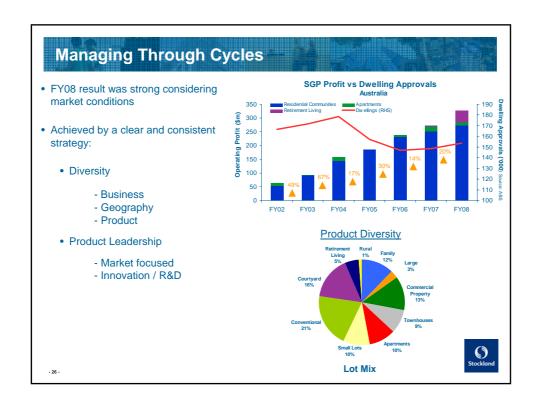


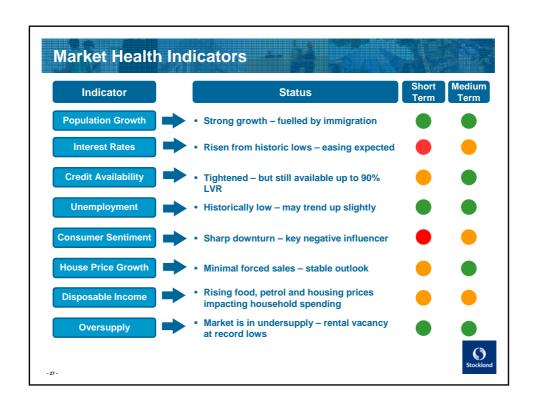
Artist's impression

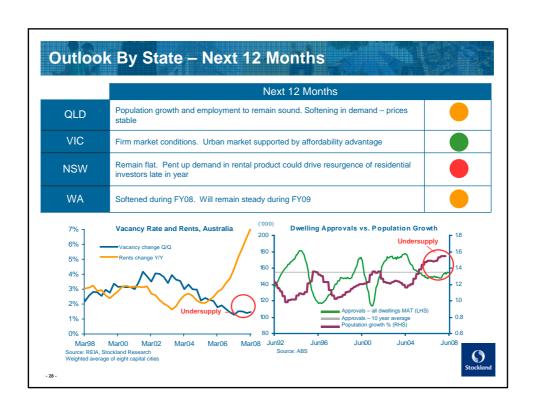
Stockland

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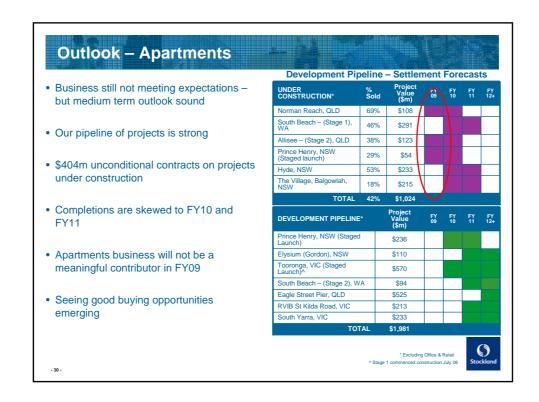




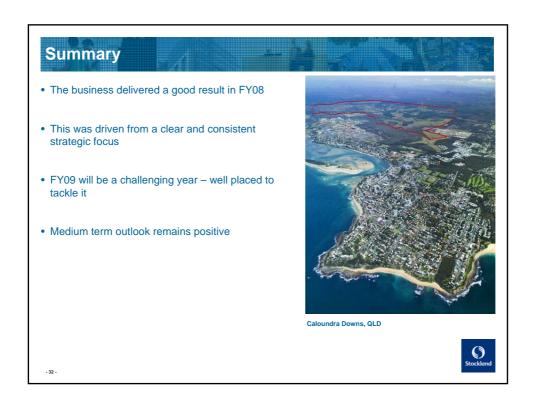




Outlook – Residential Communities Continue to be the dominant profit contributor in FY09 Contracts on hand are lower, but still a strong result We expect lower demand for single lot sales Unlock profits from longer dated projects through joint venture and capital partnering Margins to be at the lower end of our 20-25% range Contacts on Hand - Year End July 2008 Sales Lots (LHS) Revenue (RHS)



Outlook - Retirement Living • Business continues to perform very well Retirement Living Development Pipeline 1000 • Embedded growth from existing villages 800 (revenue and asset management) 600 400 • High levels of pre-sales and registration of interest on current development projects FY11 FY12 • Profits from 20 new projects will be delivered from FY09 onwards • Acquisition of "Rylands" gives us a good platform to grow our vertical retirement village business



Stockland UK

- Property market conditions are very tough
- UK economy heading for significant downturn

Implications for Stockland

- Buyers are scarce
- Sales of several projects deferred
- Projects will be carried on balance sheet until market improves
- Overall group impact not material
- Minimal residential exposure is a plus



Tudor Street, Londor



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Stockland UK - Strategy

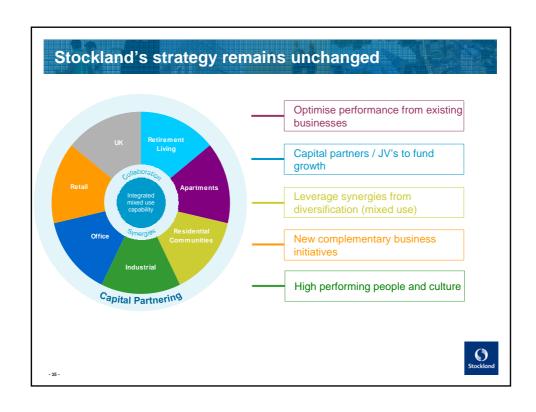
- Taking a long term approach to develop large scale integrated platform in UK
- · Grow existing capability
 - Bigger projects eg. Harlow
 - Broaden JV's
 - Enhance mixed use capability
- Major acquisitions
 - Value emerging and some forced sellers, but no rush



St Andrew Square, Edinburgh Artist's impression

Stockland

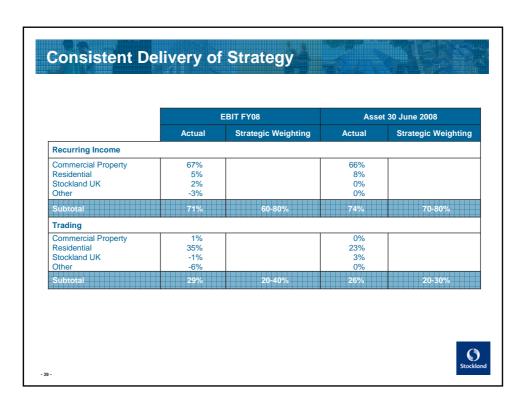
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Summary & Outlook Stockland is in a good position Sound balance sheet Well proven strategy Excellent property skills Experienced team Commercial Property business in very good shape Short term weakness in Residential; to rebound strongly in medium term Challenging UK market, but small exposure Nominal increase in EPS in FY09 Higher EPS growth from FY10+



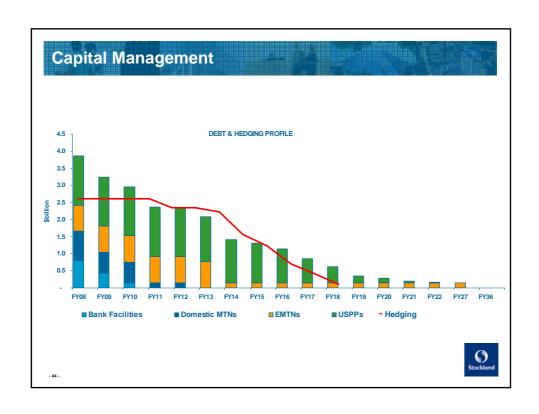


	\$m
Operating profit before certain significant items	674.0
Net gain from fair value adjustment of investment properties	409.9
Retirement living resident obligation fair value movement	(75.0)
Goodwill impairment	(86.1)
Impairment of investment	(4.6)
Net loss on sale of non-current assets	(2.7)
Net loss from disposal of foreign operations	(5.3)
Net unrealised loss from hedged items and financial instruments treated as fair value hedges	(0.4)
Net realised gain on other financial instruments that do not qualify as effective under hedge accounting rules	1.9
Net unrealised loss on financial instruments that do not qualify as effective under hedge accounting rules	(206.8)
Net unrealised foreign exchange gain	0.3
Reported Statutory Net Profit	705.2
Net transfers to reserves	273.7
Amount available for distribution	978.9
Total Dividend/distribution	678.5
Net increase in retained profits	300.4

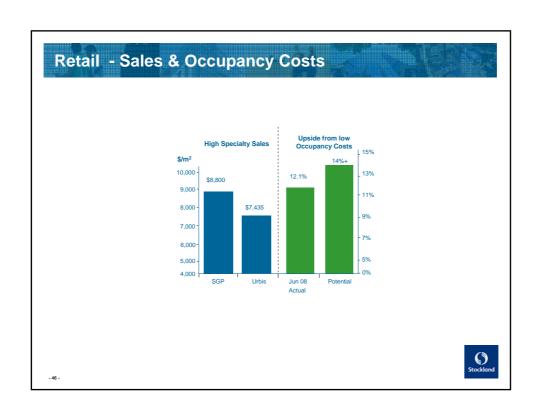
	Residential	Retail	Office & Industrial	Stockland UK	Other	Eliminations	Consolidated
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
External segment revenue	1,327	379	334	81	8	-	2,129
Inter-segment revenue	124	52	26	-	11	(213)	
Unallocated revenue	-	-	-	-	-	-	
Total Revenue	1,451	431	360	81	19	(213)	2,134
Segment result before interest, share of profits from investments accounted for using the equity method, fair value adjustments or investment properties ² and net gain on sale of investment properties	378	251	253	13	(4)	-	891
Interest expense included in cost of goods sold	(52)	-	(1)	-	-	-	(53)
Share of profits of investments accounted for using the equity method (before fair value adjustments of investment properties and derivatives)	-	9	54	(1)	-	-	62
Segment result before fair value adjustments and net gain on sale of investment properties	326	260	306	12	(4)		900
Fair value adjustments of investment properties ³	(2)	126	131	-	-	-	255
Goodwill impairment	-	-	-	(86)	-	-	(86)
Fair value adjustments of Investment Property in associates and JV ¹	-	26	57	(4)	-	-	79
Impairment of investments and unrealised foreign exchange movements	-	-	-	(4)	-	-	(4)
Net loss from disposal of foreign operations	-	(5)	-	-	-	-	(5)
Net gain / (loss) on sale of non-current assets	-	(9)	7	-	-	-	(2)
Segment result	324	398	501	(82)	(4)		1,137

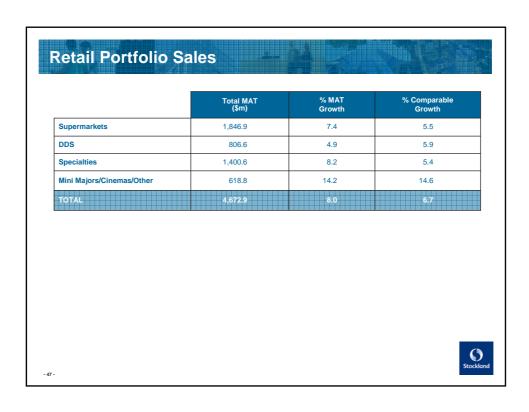
Revaluations revious Book Value (\$m) 2,142 Valuation (\$m) Increment (\$m) Retail 2,244 102 Retail - Disposals 473 426 47 Office 1,997 1,826 171 Industrial 1,247 1,222 25 Other (5) 340*

Profit and Loss Effect FY08		Sm .
Interest paid		299.7
Interest capitalised:		
Development assets	(181.2)	
Investment assets	(9.9)	(191.1)
Finance costs		108.6
Capitalised interest expensed via COS Total P&L effect		52.8



	FY08 \$m	FY07 \$m
effective Hedges*		
Profit & Loss - Unrealised	(207)	21
Profit & Loss – Realised (NZ FECs)	21	-
ffective Hedges*		
Balance Sheet	(92)	(194)
et impact of movement in Financial Instruments	(278)	(173)
As defined by AASB139-Financial Instruments: Recognition & Measureme	nt	





Retail Sales - Portfolio Summary Specialities MAT (\$/m²) Property Baldivis Total MAT (\$m) Batemans Bay 91.1 5.4 8,396 10.0 134.9 13.5 8,793 11.0 Bathurst Baulkham Hills* 4,278 101.9 N/A N/A Bay Village 4.8 7,850 14.1 184.2 Bridge Plaza 44.9 1.4 4.925 9.3 Bull Creek 115.9 4.0 8,395 12.9 Burleigh Central 3.9 5.3 N/A 193.8 11.1 11.4 Burleigh Heads 8,175 Cairns 239.7 8.872 11.0 11.4 Caloundra 127.6 4.2 10,585 9.7 Cleveland 124.0 2.3 7,144 11.4 Corrimal 6,875 10.6 117.6 N/A 6,043 12.4 Forster Gladstone 159.1 5.1 9,599 10.1 300.5 15.1 7,329 Glendale 11.4 Glenrose* 60.8 1.7 7,658 N/A Green Hills 296.8 4.2 11,781 11.4 156.3 8,875 11.7 Jesmond * Under development during the period

Retail Sales - Portfolio Summary (continued)

Property	Total MAT (\$m)	% MAT Growth	Specialities MAT (\$/m²)	% Occupancy Cost
Jimboomba	52.6	N/A	N/A	N/A
Lilydale	60.6	19.0	5,206	N/A
Merrylands*	153.3	(5.4)	9,909	11.2
Nowra	126.1	5.0	9,735	10.8
Piccadilly	18.6	1.8	7,197	19.3
Riverton	111.0	3.6	5,968	13.1
Rockhampton*	255.3	0.0	9,881	11.2
Shellharbour	214.6	3.5	9,447	12.8
Shellharbour Retail Park	84.3	N/A	N/A	N/A
The Pines	177.1	11.6	7,295	15.6
Townsville	224.5	2.8	10,427	12.7
Traralgon	99.4	8.9	6,534	12.0
Vincentia	34.7	N/A	N/A	N/A
Wallsend	72.9	10.2	8,202	8.4
Wendouree*	136.1	2.9	6,688	12.6
Wetherill Park	252.4	5.1	10,250	13.9
135 King St	16.5	1.2	N/A	N/A
TOTAL	4672.9	8.0	8,800	12.1

Stocklan

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Retail - FY08 Disposals

Property	Disposal Date	Disposal Value (\$m)	Passing Yield
Lynnmall	May 08	95.5	5.9%
Botany	May 08	185.0	5.9%
Manukau	May 08	41.0	5.9%
Karrinyup	Jan 08	152.5	5.1%
Parabanks	May 08	87.5	6.5%
Total - Retail		561.5	

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UNDER CONSTRUCTION	Forecast Cost (\$m)	Forecast Yield (%)	FY09	FY10	FY11	FY12+
Rockhampton	94	8.5				
Merrylands (Stage 1 & 2)	169	7.5				
Balgowlah *	130	6.3				
Cammeray *	56	5.7				
Tooronga *	42	6.8				
Cairns – Coles remix	15	7.0				
Total Under Construction Projects	506	7.1				
						St

DA PREPARATION / MASTER PLANNING	Forecast Cost (\$m)	Forecast Yield (%)	FY09	FY10	FY11	FY12+
Caloundra	85	7.8				
Gladstone	95	7.5				
Green Hills	270	7.5				
Jimboomba (Stage 1)	55	7.5				
Kawana (Stage 1)	60	7.5				
Merrylands (Stage 3 & 4)	105	7.5				
Riverton	15	7.7				
Shellharbour	260	7.8				
Townsville (Stage 1)	184	7.0				
Townsville Waterway Gardens (Stage 1)	25	7.8				
Total DA Preparation/ Master Planning Projects	1,154	7.5				
GRAND TOTAL	1,660	7.4				

Retail - Revaluations

Property	Valuation (\$m)	Previous BV (adjusted for Capex) (\$m)	% Increment	Cap Rate %
Stockland Bay Village	187.5	197.9	(5.3)	6.75
Stockland Baulkham Hills	137.0	128.1	6.9	6.50
Stockland Forster	126.5	111.1	13.9	6.25
Stockland Wendouree	115.0	92.2	24.7	6.50
Stockland Gladstone	102.0	99.3	2.7	6.25
Stockland Cleveland	87.5	85.9	1.9	6.25
Stockland Wallsend	57.1	60.5	(5.6)	6.50
135 King St (Glasshouse) 50%	45.0	40.3	11.7	6.25
Stockland Lilydale	29.4	31.7	(7.3)	7.00
Jimboomba (50%)	18.2	25.0	(27.2)	7.50
Stockland Vincentia – Bi Lo	15.0	15.1	(0.7)	7.50
Sunvale/ Kingsvale	6.5	13.8	(52.9)	9.00
Gladstone – Auckland Creek (land only)	3.9	4.0	(2.5)	N/A
Stockland Batemans Bay	67.4	74.3	(9.3)	6.75
Stockland Bridge Plaza	13.1	18.1	(27.6)	6.50

Stockland

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Retail - Revaluations (continued)

Property	Valuation (\$m)	Previous BV (adjusted for Capex) (\$m)	% Increment	Cap Rate %
Stockland Wetherill Park	340.0	309.3	9.9	5.75
Stockland Shellharbour	280.0	253.5	10.5	5.75
Stockland Rockhampton	193.0	174.5	10.6	6.50
Stockland Glendale	240.0	220.6	8.8	6.00
Stockland Traralgon	77.5	71.2	8.8	6.25
Stockland Corrimal	64.7	59.0	9.7	6.25
Stockland Glenrose	20.0	39.9	(49.9)	6.00
Burleigh Central	18.0	17.0	5.9	6.75
TOTAL*	2,244.3	2,142.3	4.8	

Excludes net \$2m prior year fair value adjustments for Retail assets

Stockland

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Retail – Revaluations (Continued)

Property	Valuation (\$m)	Previous BV (Adjusted for Capex) (\$m)	% Increment	Cap Rate %
Botany Town Centre (50%), Auckland NZ	185.0	170.1	8.8	5.40
Lynmall Shopping Centre (50%), Auckland NZ	95.5	85.3	12.0	6.60
Manukau Supa Centa (50%), Auckland, NZ	41.0	39.7	3.3	7.00
Karrinyup, WA	151.9	130.9	16.0	5.00
Total	473.4	426.0	11.1	



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Office - Market Commentary

	SGP Portfolio		FY08 Net Absorption m ²	Supply Under Construction m ²	% Pre-Com	Increase in Stock (%)
Sydney CBD	33%	6.5% பி	75,072	114,132	28%	2%
Nth Sydney & St Leonards	9%	9.8% 企	23,525	69,650	57%	6%
Macquarie Park	10%	10.5% பி	6,337	135,716	28%	31%
Melbourne CBD	6%	3.3% ₽	169,317	444,090	65%	11%
Brisbane CBD	16%*	1.1% 企	27,464	379,569	36%	21%
Adelaide CBD	3%	4.9% ₽	67,157	76,317	42%	7%
Perth CBD	18%*	0.2% ↓	16,142	238,713	76%	18%
Canberra	5%	5.2% 企	161,546	239,912	52%	13%

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* SGP Portfolio includes suburban properties in those cities
** Arrows represent change in vacancy over the past 6 months
Source: Jones Lang LaSalle Research, June Quarter 2006



Industrial – Market Commentary

	SGP Portfolio	Under Construction m ²	Pre-Commitment	Land Values	Rental Growth *
Sydney	56%	569,248	54%	⇔	⇔/Φ
Melbourne	21%	360,418	32%	Û	Û
Brisbane	17%	337,062	61%	Û	Û
Adelaide	6%	62,987	85%	Û	Û
Perth	0%	232,092	77%	Û	仓

* Arrows represent change over the past 12 months Source: Jones Lang LaSalle Research, June Quarter 2008



Office and Industrial - Revaluations

Property	Valuation (\$m)	Previous BV (adjusted for Capex) (\$m)	% Increment	Cap Rate %
Office				
Waterfront Place (50%), Brisbane, Qld	285.0	246.1	15.8	6.50
9 Castlereagh Street, Sydney, NSW	212.0	203.7	4.1	5.63
Optus HQ (31%), NSW	124.0	128.2	(3.3)	6.50
135 King Street (50%), Sydney, NSW	113.5	100.6	12.8	6.2
Durack Centre, 263 Adelaide Tce, WA	111.5	93.0	19.9	7.7
Edmund Barton Building, ACT	79.5	88.6	(10.3)	N/
45 St Georges Terrace Perth, WA	70.0	60.5	15.7	8.2
601 Pacific Hwy, NSW	77.8	68.5	13.6	7.5
77 Pacific Highway, Nth Sydney, NSW	64.0	59.2	8.1	7.0
150 Charlotte Street, Brisbane, Qld	59.0	57.2	3.1	7.0
Macquarie Technology Centre, NSW	47.2	40.1	17.7	7.5
16 Giffnock Avenue, NSw	41.6	39.2	6.1	7.5
1-5 Havelock Street, West Perth, WA	39.0	31.0	25.8	7.7
Chesser House, SA	37.3	37.0	0.8	8.0
40 Cameron Avenue, Belconnen (50%)	31.7	33.3	(4.8)	7.7
68 Northbourne Avenue, ACT	28.0	32.4	(13.6)	8.5
118-120 Pacific Highway, NSW	28.4	24.9	14.1	7.2

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Office and Industrial – Revaluations (continued)

Property	Valuation (\$m)	Previous BV (adjusted for Capex) (\$m)	% Increment	Cap Rate %
Office				
Trace and Todd Building, ACT	18.6	21.5	(13.5)	8.75
Cox & Drakeford Building, ACT	20.0	21.1	(5.2)	8.75
234 Sussex Street, Sydney, NSW	61.7	55.4	11.4	6.25
3 Byfield Street, North Ryde, NSW	11.3	9.1	24.2	7.00
300 Ann Street, Brisbane, Qld	45.0	42.5	5.9	6.50
27-29 High Street, Toowong, Qld	4.8	4.7	2.1	6.50
BankWest, Perth (50%), WA	185.0	146.9	25.9	6.30
Exchange Plaza, Perth (50%), WA	165.0	142.4	15.9	6.00
Amory Gardens, Ashfield, NSW	29.1	30.5	(4.6)	7.75
23 High Street, Toowong, Qld	6.5	8.3	(21.7)	6.00
TOTAL Office*	1,996.5	1,825.9	9.3	

Excludes \$8m consolidated elimination of Stockland tenancy in Piccadilly Tower



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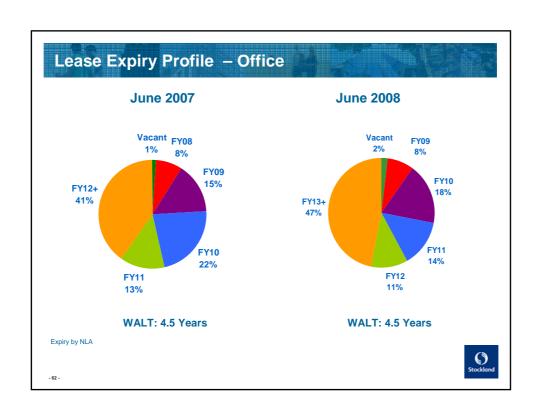
Office and Industrial – Revaluations (continued)

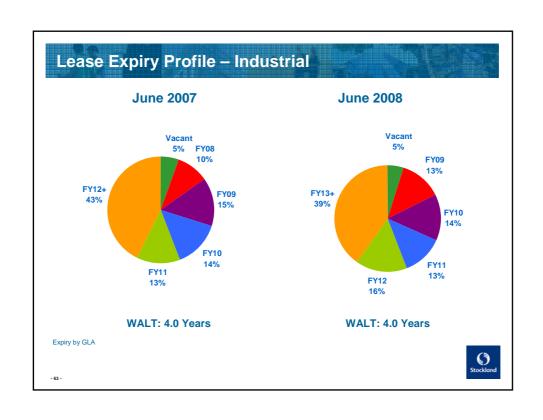
Property	Valuation (\$m)	Previous BV (Adjusted for Capex) (\$m)	% Increment	Cap Rate %
Industrial				
Yennora Distribution Centre, NSW	345.0	311.6	10.7	7.50
Defence Distribution Centre (60%), NSW	160.8	170.8	(5.9)	7.00
Brooklyn Estate, Vic	81.1	82.6	(1.8)	7.75
Hendra Distribution Centre, Qld	92.4	83.2	11.1	8.25
M4 Greystanes, NSW	58.0	56.9	1.9	7.00
20-50 Fillo Drive & 10 Stubb Street, Somerton, Vic	36.7	45.9	(20.0)	7.75
9-11 Ferndell Street, Granville, NSW	40.9	41.5	(1.4)	8.00
55-63 Bourke Road, Alexandria, NSW	29.3	24.1	21.6	6.75
Altona Distribution Centre, Vic	30.0	28.6	4.9	8.15
11-25 Toll Drive, Altona, Vic	20.7	22.9	(9.6)	7.25
1-9 Jessica Place, Prestons, NSW	19.8	21.8	(9.2)	8.00
32-54 Toll Drive, Altona, Vic	19.2	19.7	(2.5)	7.25
56-60 Toll Drive, Altona, Vic	18.2	20.1	(9.5)	7.25
11A Ferndell Street, Granville, NSW	16.7	18.1	(7.7)	8.50
76-82 Fillo Drive, Somerton, Vic	15.0	16.9	(11.2)	7.75
Lenore Lane, Erskine Park (Coil Steel), NSW	14.0	16.2	(13.6)	7.50
Sydney Orbital Park, Smeaton Grange, NSW	12.5	11.6	7.8	7.75

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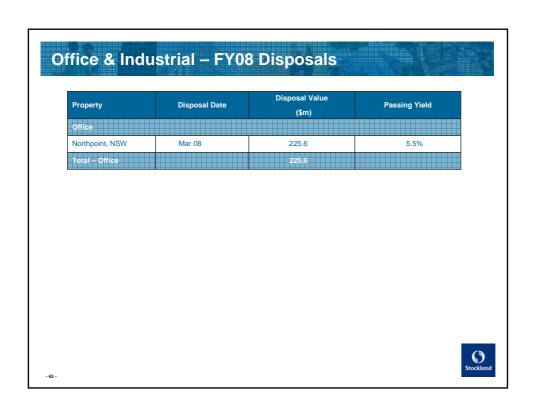


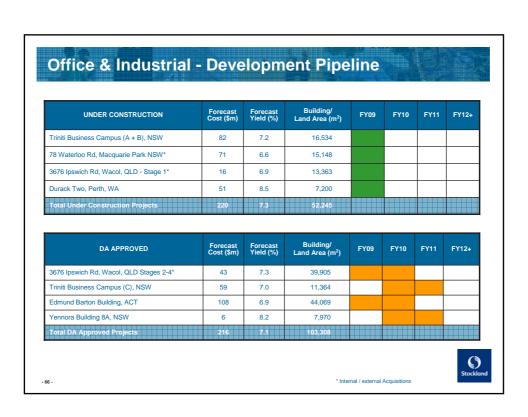
Property	Valuation (\$m)	Previous BV (Adjusted for Capex) (\$m)	% Increment	Cap Rate %
Industrial				
72 Formation Street, Wacol, Qld	12.4	12.9	(3.9)	7.50
42 Birnie Avenue, Lidcombe, NSW	13.6	15.4	(11.7)	8.00
509 Boundary Rd, Richlands, Qld	23.1	20.6	12.1	7.00
735 Boundary Rd, Richlands, Qld	15.7	14.8	6.1	7.00
514 Boundary Rd, Richlands, Qld	23.1	19.5	18.5	7.25
60 Fulcrum Street, Richlands, Qld	10.7	9.6	11.5	7.25
17 McNaughton Rd, Clayton, Vic	12.3	12.3	0.0	7.50
Port Adelaide Distribution Centre, Adelaide, SA	78.5	73.8	6.4	8.25
17 Scanlon Drive, Epping, Vic	10.7	10.3	3.9	7.75
40 Scanlon Drive, Epping, Vic	8.0	7.9	1.3	7.75
1 Amour Street, Milperra, NSW	8.1	9.0	(10.0)	7.75
11 Amour Street, Milperra, NSW	13.5	15.0	(10.0)	7.75
9-11 Somerton Park Drive, Somerton, Vic	7.3	8.1	(9.9)	7.75
Total - Industrial	1.247.3	1,221,7	2.1	



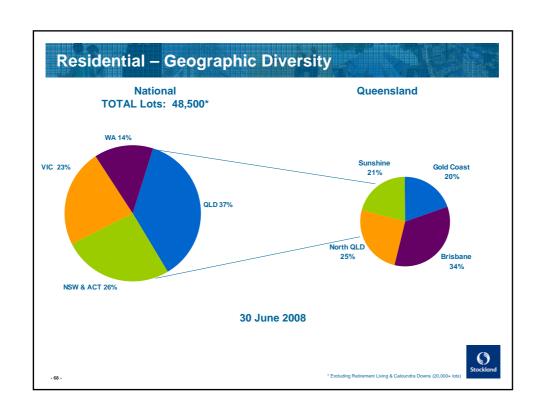


Sm		Acquisition Cost	Initial Yield - Before	
Waterloo Rd, Macquarie Park, NSW 12.7 6.4% 5 & 267 St Georges Terrace, Perth, WA 27.6 6.5% Castlereagh St, Sydney, NSW 202.6 5.9% High St, Toowong, QLD 7.8 3.8% tal – Office 250.7 Initial Yield - Before costs Justrial 4 Costs	Property			
5 & 267 St Georges Terrace, Perth, WA 27.6 6.5% Castlereagh St, Sydney, NSW 202.6 5.9% High St, Toowong, QLD 7.8 3.8% tal – Office 250.7 Acquisition Cost (\$m) Initial Yield - Before costs	Office			
Castlereagh St, Sydney, NSW 202.6 5.9%	78 Waterloo Rd, Macquarie Park, NSW	12.7	6.4%	
High St, Toowong, QLD 7.8 3.8% tal – Office Acquisition Cost (\$m) Initial Yield - Before costs	255 & 267 St Georges Terrace, Perth, WA	27.6	6.5%	
operty Acquisition Cost (\$m) Initial Yield - Before costs	Castlereagh St, Sydney, NSW	202.6	5.9%	
operty Acquisition Cost (\$m) Initial Yield - Before costs	23 High St, Toowong, QLD	7.8	3.8%	
dustrial (\$m) costs	Fotal – Office	250.7		
	Property		Initial Yield - Before costs	
Amour St, Revesby, NSW 8.7 7.8%	ndustrial			
	Amour St, Revesby, NSW	8.7	7.8%	
/iola Place, Brisbane Airport, QLD 15.6 8.3%	Viola Place, Brisbane Airport, QLD	15.6	8.3%	
force Distribution Contro Managhardy (COM) NOW	Defence Distribution Centre, Moorebank (60%), NSW	180.6	5.7%	
/iola Place, Brisbane Airport, QLD 15.6 8.3%	ndustrial Amour St, Revesby, NSW	8.7	7.8%	
form Distribution Control Monach and (COO) NOW	efence Distribution Centre, Moorebank (60%), NSW	180.6	5.7%	

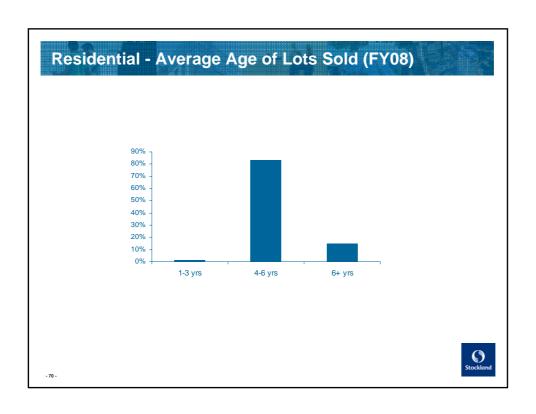




MASTER PLANNING	Forecast Cost (\$m)	Forecast Yield (%)	Building/ Land Area (m²)	FY09	FY10	FY11	FY12
Port Adelaide, SA	5	8.2	6,810				
Waterfront Place Restaurants, QLD	16	6.4	2,103				
Toowong - Town Centre, QLD	156	6.9	24,507				
150 Charlotte Street, Brisbane, QLD	10	7.7	11,300				
Eagle Street Pier, Brisbane, QLD*	640	6.3	49,200				
Total Master Planning	827	6.4	93,920				
Grand Total	1,263	6.7	249,473				



			FY08			
		Residential Communities	Apartments	Retirement Living	Total FY08	Total FY07
Performance						
Units / Lots Sold	No.	4,188	225	239	4,652	4,349
Revenue	\$m	\$1,101m	\$212m	N/A	\$1,313m	\$1,157m
Operating Profit	\$m	\$274m	\$11m	\$42m	\$327m	\$273m
Net Margin	%	25%	5%	N/A	N/A	N/A
Asset/Pipeline						
Gross Assets	\$m	\$2,232m	\$746m	\$321m	\$3,299m	\$3,048m
Projects on Hand	No.	65	12	20	97	98
Units / Lots Controlled	No.	66,287	2,246	3,445	71,978	72,460
End Value of Projects	\$bn	\$17.4bn	\$3.4bn	\$1.5bn	\$22.3bn	\$18.3bn



Projects Launched FY08		
	Darcy's Peak	
	Bayswood	
	Northshore	
	Riverstone	
	Woodgrove	
	Eve - Formely Ravenhurst	
	Sierra	
Projects Completed in F	Y08	
	Highcroft	
	Hidden Grove	
	Monterey Central	
	The Parks of Bellevue Hills	
	Sanctuary	
	The Boardwalk	

Location	State / Region	No. Future Lots Acquired	Acquisition Date	Off Market	Deferred Purchase Terms
Communities					
West Dapto	NSW	311	Dec 07	Υ	Y
Cornell - Cranbourne North	VIC	315	Nov 07	N	Υ
Mernda - Consolidation	VIC	119	Nov 07	Υ	Υ
Charles	WA/SA	517	Oct 07	Υ	N
Ketelsen	WA/SA	225	Dec 07	Y	N
Brookdale Joint Venture	WA/SA	282	Jun 08	N	Y
Turner (Hundred Hills)	QLD	158	Nov 07	Y	Υ
Bahrs Scrub	QLD	1,100	Feb 08	Y	Υ
Ocean Drive	QLD	450	Dec 07	Y	N
Cane Bridge	QLD	173	Jun 08	Y	Υ
otal		3,650			

toria 1,029 235 906 182 eeensland 2,348 284 2,202 263 estern Australia 545 329 714 263		FY08		FY07	
toria 1,029 235 906 182 eeensland 2,348 284 2,202 263 estern Australia 545 329 714 263			Avg Price* \$(000)		Avg Price* \$(000)
eensland 2,348 284 2,202 263 estern Australia 545 329 714 263	New South Wales	266	390	248	381
estern Australia 545 329 714 263	Victoria	1,029	235	906	182
	Queensland	2,348	284	2,202	263
	Western Australia	545	329	714	263
TAL 4,188 284 4,070 252	TOTAL	4,188	284	4,070	252

