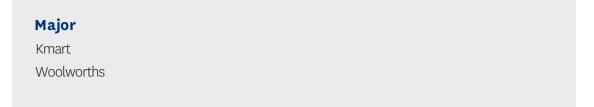
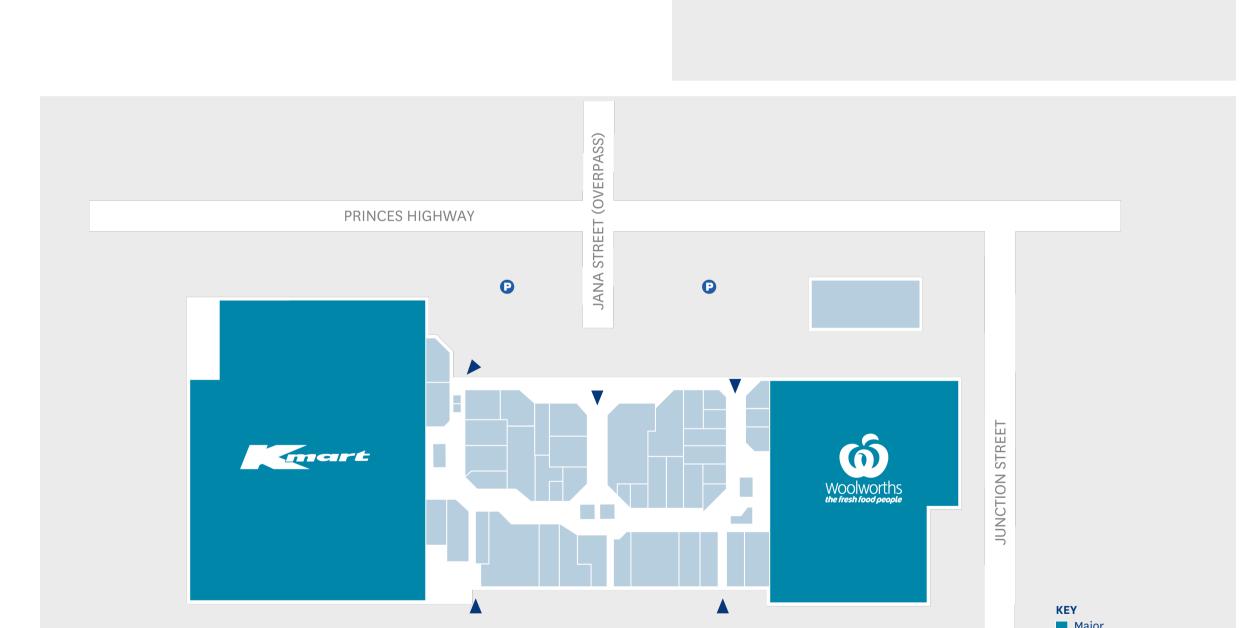
## A sub-regional centre conveniently located on the Princes Highway, a major arterial road, 160 kilometres south of Sydney.

The centre is anchored by Kmart, Woolworths and more than 40 specialty stores. The centre has six hectares of zoned land adjacent to the site with development approval.

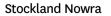






| FFF         | GLA                   | 15,972 m <sup>2</sup> |
|-------------|-----------------------|-----------------------|
|             | CAR SPACES            | 818                   |
|             | SPECIALTY NO.         | 48                    |
| 8080        | MAT TRAFFIC           | 3M                    |
| \$          | MAT SALES             | \$148.15M             |
| <b>(\$)</b> | SPECIALTY SALES \$PSM | \$13,632              |
| \$          | AVERAGE SPEND         | \$49.40               |







Specialty

## Trade Area Demographic

Stockland Nowra's main trade area population is forecast to reach 90,150 and a total trade area population of 117,150 by 2021, growing at an average rate of 1% per annum between 2021–2026. There are some high income pockets of the trade area, namely the tertiary-north sector with an average household income of \$107,451, which is 30.2% higher than the non-metro NSW average.





## Trade Area Map



Map Sources: Location IQ, July 2017; Demographic Data: ABS Census of Population and Housing 2016; Location IQ, January 2019.

All due care has been taken in the preparation of this document and as at 30 June 2020, the information in this document is understood to be correct. However, no warranty is given as to the accuracy of the information contained in this document. Trade area maps and population forecasts are provided as an estimation and are indicative only. It should be noted that the information contained in this document should not be taken to be correct at any future date. Trading patterns described in this document will change in the future and this document should not be relied upon in any way to predict future trading patterns. Average annual change (%) numbers provided in this document are calculated using CAGR. The management of Stockland regard the contents of this document as confidential and retailers should therefore not disclose its contents to any person other than personnel of the retailers involved in the management or promotion of their business at Stockland.

| Characteristics                | Primary Sector |          | Secondary Sectors |          |          | Tertiary Sectors |          |          | Sydney     |           |
|--------------------------------|----------------|----------|-------------------|----------|----------|------------------|----------|----------|------------|-----------|
|                                | East           | East     | East              | West     | Main TA  | East             | North    | Total TA | Metro Avg. | Aust Avg. |
| Income Levels                  |                |          |                   |          |          |                  |          |          |            |           |
| Average Per Capita Income      | \$31,203       | \$31,245 | \$38,991          | \$30,062 | \$31,738 | \$42,345         | \$29,472 | \$31,942 | \$34,187   | \$38,500  |
| Per Capita Income Variation    | -8.7%          | -8.6%    | 14.1%             | -12.1%   | -7.2%    | 23.9%            | -13.8%   | -6.6%    | n.a.       | n.a.      |
| Average Household Income       | \$69,596       | \$77,321 | \$87,134          | \$66,988 | \$74,055 | \$107,451        | \$65,520 | \$74,238 | \$82,520   | \$98,486  |
| Household Income Variation     | -15.7%         | -6.3%    | 5.6%              | -18.8%   | -10.3%   | 30.2%            | -20.6%   | -10%     | n.a.       | n.a.      |
| Average Household Size         | 2.2            | 2.5      | 2.2               | 2.2      | 2.3      | 2.5              | 2.2      | 2.3      | 2.4        | 2.6       |
| Age Distribution (% of Pop'n)  |                |          |                   |          |          |                  |          |          |            |           |
| Aged 0-14                      | 13.3%          | 18.8%    | 13.8%             | 15%      | 16.4%    | 18.3%            | 15%      | 16.3%    | 17.5%      | 18%       |
| Aged 15-19                     | 5.3%           | 6.1%     | 4.3%              | 4.9%     | 5.4%     | 6%               | 5%       | 5.4%     | 6.1%       | 6.1%      |
| Aged 20-29                     | 8.4%           | 12.8%    | 6.7%              | 7.6%     | 9.9%     | 8.3%             | 6.4%     | 9.2%     | 11.2%      | 13.9%     |
| Aged 30-39                     | 7.8%           | 11.6%    | 8.1%              | 8.7%     | 9.8%     | 9%               | 8.3%     | 9.5%     | 11.1%      | 14.1%     |
| Aged 40-49                     | 10.5%          | 12.1%    | 10.3%             | 11%      | 11.4%    | 12.1%            | 11.3%    | 11.4%    | 12.7%      | 13.7%     |
| Aged 50-59                     | 15.9%          | 12.7%    | 14.9%             | 14.5%    | 13.9%    | 14.2%            | 15.2%    | 14.1%    | 14%        | 12.9%     |
| Aged 60+                       | 38.8%          | 25.8%    | 41.9%             | 38.3%    | 33.2%    | 32.1%            | 38.7%    | 34.1%    | 27.4%      | 21.3%     |
| Average Age                    | 47.8           | 40.3     | 49                | 47.1     | 44.3     | 43.7             | 47.5     | 44.8     | 41.8       | 38.9      |
| Housing Status (% of H'holds)  |                |          |                   |          |          |                  |          |          |            |           |
| Owner/Purchaser                | 75.8%          | 66.3%    | 83%               | 77.3%    | 73.1%    | 78.7%            | 76.5%    | 74%      | 70.9%      | 67.9%     |
| Renter                         | 24.2%          | 33.7%    | 17%               | 22.7%    | 26.9%    | 21.3%            | 23.5%    | 26%      | 29.1%      | 32.1%     |
| Birthplace (% of Pop'n)        |                |          |                   |          |          |                  |          |          |            |           |
| Australian Born                | 87.5%          | 88.9%    | 85.6%             | 86.9%    | 87.7%    | 89.1%            | 88.1%    | 87.8%    | 89.2%      | 72.9%     |
| Overseas Born                  | 12.5%          | 11.1%    | 14.4%             | 13.1%    | 12.3%    | 10.9%            | 11.9%    | 12.2%    | 10.8%      | 27.1%     |
| • Asia                         | 0.8%           | 2%       | 0.8%              | 0.7%     | 1.3%     | 0.8%             | 1%       | 1.2%     | 2.1%       | 10.7%     |
| • Europe                       | 8.5%           | 6%       | 9.8%              | 9%       | 7.7%     | 6.7%             | 8%       | 7.7%     | 5.2%       | 8%        |
| • Other                        | 3.2%           | 3.2%     | 3.7%              | 3.4%     | 3.3%     | 3.3%             | 2.9%     | 3.3%     | 3.4%       | 8.4%      |
| Family Type (% of Pop'n)       |                |          |                   |          |          |                  |          |          |            |           |
| Couple With Dep't Children     | 29.5%          | 38.5%    | 34.1%             | 30.6%    | 34.4%    | 44.7%            | 32.4%    | 34.6%    | 39.4%      | 45.2%     |
| Couple With Non-Dep't Children | 8.7%           | 6.9%     | 7.4%              | 6.7%     | 7.1%     | 8.4%             | 6.6%     | 7.1%     | 7.4%       | 7.8%      |
| Couple Without Children        | 34.1%          | 24.7%    | 36.7%             | 34.1%    | 30.2%    | 28.8%            | 33.9%    | 30.8%    | 26.1%      | 23%       |
| Single With Dep't Children     | 8.5%           | 12.6%    | 5.0%              | 9.7%     | 10.3%    | 6.1%             | 8.8%     | 9.8%     | 10.2%      | 8.9%      |
| Single With Non-Dep't Children | 4.5%           | 4.5%     | 2.9%              | 4.5%     | 4.3%     | 2.9%             | 3.8%     | 4.1%     | 4%         | 3.7%      |
| Other Family                   | 1.0%           | 0.9%     | 0.6%              | 0.7%     | 0.8%     | 0.4%             | 0.7%     | 0.8%     | 0.9%       | 1.1%      |
| Lone Person                    | 13.8%          | 11.9%    | 13.3%             | 13.9%    | 12.9%    | 8.8%             | 13.8%    | 12.8%    | 12.1%      | 10.2%     |

## Trade Area Population

| Trade Area Sector | Forecast Population<br>2021 | Forecast Population<br>2026 | Average Annual Change (%)<br>2021–2026 |  |  |
|-------------------|-----------------------------|-----------------------------|--|--|--|
| Primary Sector    |                             |                             |  |  |  |
| · East            | 9,240                       | 9,740                       | 1.1%                                   |  |  |
| • West            | 40,350                      | 41,850                      | 0.7%                                   |  |  |
| Total Primary     | 49,590                      | 51,590                      | 0.8%                                   |  |  |
| Secondary Sectors |                             |                             |  |  |  |
| · North           | 10,360                      | 10,710                      | 0.7%                                   |  |  |
| South             | 30,200                      | 32,200                      | 1.3%                                   |  |  |
| Total Secondary   | 40,560                      | 42,910                      | 1.1%                                   |  |  |
| Main Trade Area   | 90,150                      | 94,500                      | 0.9%                                   |  |  |
| Tertiary Sectors  |                             |                             |  |  |  |
| North             | 6,850                       | 7,150                       | 0.9%                                   |  |  |
| South             | 20,150                      | 21,650                      | 1.4%                                   |  |  |
| Total Tertiary    | 27,000                      | 28,800                      | 1.3%                                   |  |  |
| Total Trade Area  | 117,150                     | 123,300                     | 1%                                     |  |  |