Balgowlah

Located in the northern suburbs of Sydney, the centre occupies 13,000 sqm of a mixed-use development with 240 residential apartments.

The centre includes Coles, Harbord Growers Market, Fitness First Platinum and 59 specialty stores, including a quality fresh food market, a fashion precinct and over 700 retail car parking spaces. The second level is an open air plaza with a number of restaurants and service offerings.

Centre Information



GLA

12,971 SOM



CAR SPACES

736



59



MAT TRAFFIC

3.44M



MAT SALES

\$149.82M

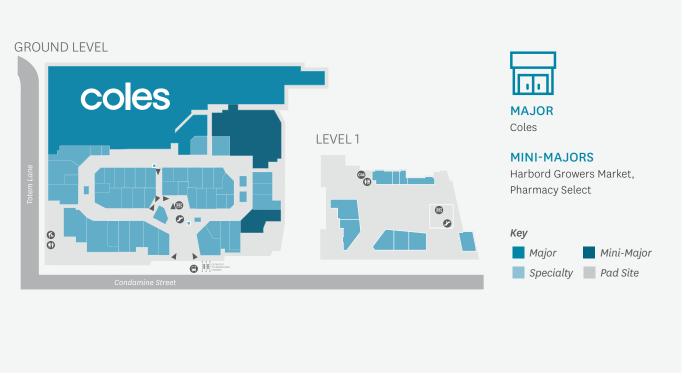




PECIALTY AVERAGE SPEND \$8,631 \$43.54

Information is accurate as at 31 December 2018. Specialty number includes kiosks and shops. Does not include ATMs.







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Trade Area Demographic

Well situated on Sydney's Northern Beaches, Stockland Balgowlah services a main trade area of around 56,820 people. The average household income is \$164,689 per annum, which is 43.1% higher than the Sydney metro average of \$115,062 per annum. The main trade area consists of a high percentage of couples with dependent children at 51.6%.





Trade Area Map



| Characteristics | Primary Sector | | Secondary Sectors | | M-:- T0 | Syd. Metro | Aust. |
|-------------------------------|----------------|-----------|-------------------|-----------|-----------|------------|----------|
| | East | West | North-east | South | Main TA | Avg. | Avg. |
| Income Levels | | | | | | | |
| Average Per Capita Income | \$65,305 | \$58,620 | \$73,917 | \$50,839 | \$64,864 | \$42,036 | \$38,500 |
| Per Capita Income Variation | 55.4% | 39.5% | 75.8% | 20.9% | 54.3% | n.a. | n.a. |
| Average Household Income | \$169,882 | \$186,651 | \$161,558 | \$125,166 | \$164,689 | \$115,062 | \$98,48 |
| Household Income Variation | 47.6% | 62.2% | 40.4% | 8.8% | 43.1% | n.a. | n.a. |
| Average Household Size | 2.6 | 3.2 | 2.2 | 2.5 | 2.5 | 2.7 | 2.6 |
| Age Distribution (% of Pop'n) | | | | | | | |
| Aged 0-14 | 20.5% | 27.1% | 12.7% | 19.3% | 19.4% | 18.1% | 18.0% |
| Aged 15-19 | 5.0% | 6.7% | 3.6% | 4.5% | 4.9% | 6.0% | 6.1% |
| Aged 20-29 | 9.8% | 8.0% | 15.9% | 12.3% | 11.5% | 15.1% | 13.9% |
| Aged 30-39 | 15.2% | 9.3% | 23.2% | 20.0% | 16.9% | 15.7% | 14.1% |
| Aged 40-49 | 16.5% | 18.9% | 14.3% | 16.0% | 16.3% | 13.9% | 13.7% |
| Aged 50-59 | 13.4% | 13.8% | 11.3% | 11.0% | 12.6% | 12.3% | 12.9% |
| Aged 60+ | 19.6% | 16.3% | 18.8% | 16.8% | 18.4% | 19.0% | 21.3% |
| Average Age | 38.5 | 35.8 | 39.5 | 37.5 | 38.1 | 37.8 | 38.9 |
| Housing Status (% of H'holds) | | | | | | | |
| Owner/Purchaser | 69.9% | 84.0% | 48.0% | 59.4% | 64.0% | 64.7% | 67.9% |
| Renter | 30.1% | 16.0% | 52.0% | 40.6% | 36.0% | 35.3% | 32.1% |
| Birthplace (% of Pop'n) | | | | | | | |
| Australian Born | 68.0% | 70.6% | 58.2% | 64.0% | 65.3% | 61.9% | 72.9% |
| Overseas Born | 32.0% | 29.4% | 41.8% | 36.0% | 34.7% | 38.1% | 27.1% |
| · Asia | 3.7% | 4.6% | 3.0% | 9.7% | 4.3% | 18.6% | 10.7% |
| · Europe | 16.6% | 15.3% | 20.6% | 13.7% | 17.1% | 7.7% | 8.0% |
| · Other | 11.7% | 9.5% | 18.3% | 12.6% | 13.2% | 11.8% | 8.4% |
| Family Type (% of Pop'n) | | | | | | | |
| Couple With Dep't Child. | 53.9% | 65.9% | 37.6% | 48.3% | 51.6% | 48.8% | 45.2% |
| Couple With Non-Dep't Child. | 5.6% | 7.7% | 4.3% | 5.9% | 5.7% | 9.2% | 7.8% |
| Couple Without Child. | 22.8% | 14.5% | 34.0% | 21.5% | 23.8% | 20.2% | 23.0% |
| Single With Dep't Child. | 5.5% | 5.2% | 4.7% | 7.3% | 5.4% | 8.0% | 8.9% |
| Single With Non-Dep't Child. | 2.2% | 2.4% | 2.4% | 3.9% | 2.5% | 4.1% | 3.7% |
| Other Family | 0.8% | 0.4% | 1.0% | 1.2% | 0.8% | 1.2% | 1.1% |
| Lone Person | 9.2% | 4.0% | 16.0% | 11.9% | 10.2% | 8.5% | 10.2% |

Trade Area Population

| Trade Area Sector | Forecast Population 2017 | Forecast Population 2021 | Average Annual Change (%) 2017-2021 |
|-------------------|-----------------------------|-----------------------------|--|
| Primary Sectors | | | |
| • East | 21,840 | 22,040 | 0.2% |
| • West | 11,790 | 11,990 | 0.4% |
| Total Primary | 33,630 | 34,030 | 0.3% |
| Secondary Sectors | - | | |
| • East | 16,990 | 17,230 | 0.4% |
| • North | 6,200 | 6,400 | 0.8% |
| Total Secondary | 23,190 | 23,630 | 0.5% |
| Main Trade Area | 56,820 | 57,660 | 0.4% |

Sources Map: Location IQ, July 2017; Demographic Data: ABS Census of Population and Housing 2016; Location IQ July 2017.

All due care has been taken in the preparation of this document and as at 31 December 2018, the information in this document is understood to be correct. However, no warranty is given as to the accuracy of the information contained in this document. Trade area maps and population forecasts are provided as an estimation and are indicative only. It should be noted that the information contained in this document should not be taken to be correct at any future date. Trading patterns described in this document will change in the future and this document should not be relied upon in any way to predict future trading patterns. Average annual change (%) numbers provided in this document are calculated using CAGR. The management of Stockland regard the contents of their business at Stockland.