# Merrylands

25 kilometres west of the Sydney CBD and adjacent to rail, this retail town centre is a hub for food and fashion, and has serviced the local community since 1972.

The centre includes six major retailers including ALDI, Coles, Woolworths, Big W, Kmart and Target. There are also five mini-majors and 199 specialty stores including a newly opened childcare centre.

# Centre Information



59,499 SOM



**CAR SPACES** 

3,000



SPECIALTY NO

199



**MAT TRAFFIC** 

10.97M

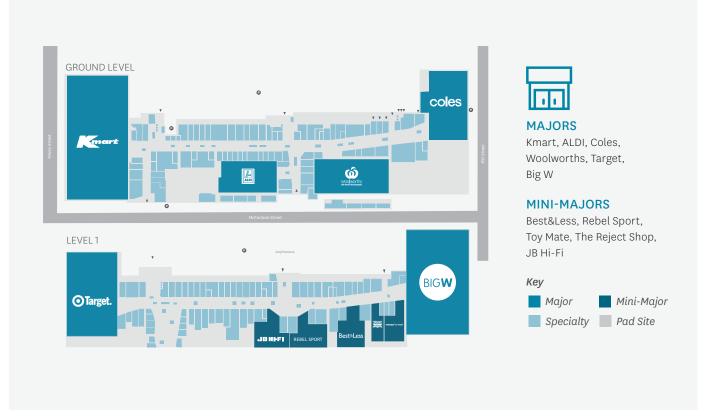






MAT SALES SPECIALTY \$385.57M SALES \$PSM \$9.781 AVERAGE SPEND \$35.16

 $Information is accurate as at 31 \, December \, 2018. \, Specialty \, number \, includes \, kiosks \, and \, shops. \, Does \, not \, include \, ATMs. \, and \, shops \, are the sum of the$ 



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# Trade Area Demographic

Stockland Merrylands is forecast to service a total trade area of 198,020 people by 2021, with a growth average rate of 1.7% per annum, reaching 215,770 people by 2026. The average age in the total trade area is 34.6 years and 51.8% of residents were born outside of Australia. The average household income in the total trade area is \$89,817.



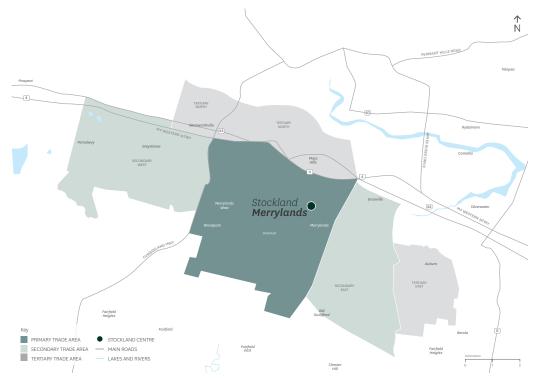
COUPLES WITH DEPENDENT CHILDREN

53.6%

in total trade area



Trade Area Map



| Characteristics              | Primary<br>Sector | Secondary Sectors |           | Main TA  | Tertiary Sectors |          | Total TA | Sydney     | Aust Avg. |
|------------------------------|-------------------|-------------------|-----------|----------|------------------|----------|----------|------------|-----------|
|                              |                   | East              | West      | Maiii IA | North            | East     | TOTAL TA | Metro Avg. | Aust Avg. |
| Income Levels                |                   |                   |           |          |                  |          |          |            |           |
| Average Per Capita Income    | \$27,761          | \$23,970          | \$36,418  | \$28,862 | \$34,738         | \$22,870 | \$29,137 | \$42,033   | \$38,497  |
| Per Capita Income Variation  | -34.0%            | -43.0%            | -13.4%    | -31.3%   | -17.4%           | -45.6%   | -30.7%   | n.a.       | n.a.      |
| Average Household Income     | \$84,477          | \$78,936          | \$109,924 | \$89,250 | \$95,952         | \$82,313 | \$89,817 | \$115,054  | \$98,478  |
| Household Income Variation   | -26.6%            | -31.4%            | -4.5%     | -22.4%   | -16.6%           | -28.5%   | -21.9%   | n.a.       | n.a.      |
| Average Household Size       | 3.0               | 3.3               | 3.0       | 3.1      | 2.8              | 3.6      | 3.1      | 2.7        | 2.6       |
| Age Distribution (% of Pop'n | )                 |                   |           |          |                  |          |          |            |           |
| Aged 0-14                    | 21.9%             | 23.2%             | 21.8%     | 22.2%    | 19.5%            | 20.5%    | 21.5%    | 18.8%      | 18.8%     |
| Aged 15-19                   | 5.9%              | 6.7%              | 5.7%      | 6.1%     | 4.0%             | 6.8%     | 5.8%     | 6.0%       | 6.1%      |
| Aged 20-29                   | 17.5%             | 18.1%             | 11.5%     | 16.3%    | 17.5%            | 20.5%    | 17.1%    | 15.0%      | 13.8%     |
| Aged 30-39                   | 17.1%             | 15.3%             | 15.7%     | 16.4%    | 25.2%            | 15.3%    | 17.9%    | 15.5%      | 14.0%     |
| Aged 40-49                   | 11.8%             | 11.6%             | 13.7%     | 12.2%    | 11.5%            | 11.3%    | 12.0%    | 13.7%      | 13.5%     |
| Aged 50-59                   | 10.7%             | 10.7%             | 10.8%     | 10.7%    | 9.2%             | 11.1%    | 10.5%    | 12.2%      | 12.7%     |
| Aged 60+                     | 15.1%             | 14.4%             | 20.7%     | 16.2%    | 13.0%            | 14.5%    | 15.4%    | 18.8%      | 21.1%     |
| Average Age                  | 34.4              | 33.5              | 37.3      | 34.8     | 34.3             | 34.2     | 34.6     | 37.5       | 38.5      |
| Housing Status (% of H'holds | s)                |                   |           |          |                  |          |          |            |           |
| Owner/Purchaser              | 55.7%             | 56.3%             | 81.6%     | 61.9%    | 38.6%            | 60.1%    | 57.0%    | 64.8%      | 68.0%     |
| Renter                       | 44.3%             | 43.7%             | 18.4%     | 38.1%    | 61.4%            | 39.9%    | 43.0%    | 35.2%      | 32.0%     |
| Birthplace (% of Pop'n)      |                   |                   |           |          |                  |          |          |            |           |
| Australian Born              | 50.2%             | 50.9%             | 66.5%     | 54.0%    | 32.0%            | 39.6%    | 48.2%    | 61.9%      | 72.9%     |
| Overseas Born                | 49.8%             | 49.1%             | 33.5%     | 46.0%    | 68.0%            | 60.4%    | 51.8%    | 38.1%      | 27.1%     |
| • Asia                       | 22.5%             | 22.5%             | 12.2%     | 20.2%    | 55.4%            | 36.9%    | 28.7%    | 18.6%      | 10.7%     |
| • Europe                     | 4.7%              | 3.2%              | 8.8%      | 5.3%     | 2.7%             | 8.0%     | 5.2%     | 7.7%       | 8.0%      |
| · Other                      | 22.5%             | 23.5%             | 12.6%     | 20.5%    | 9.8%             | 15.5%    | 17.9%    | 11.8%      | 8.4%      |
| Family Type (% of Pop'n)     |                   |                   |           |          |                  |          |          |            |           |
| Couple With Dep't Children   | 51.5%             | 54.6%             | 53.3%     | 52.6%    | 55.8%            | 56.2%    | 53.6%    | 48.8%      | 45.2%     |
| Couple With Non-Dep't Child  | 9.5%              | 10.8%             | 11.8%     | 10.3%    | 5.6%             | 11.4%    | 9.6%     | 9.2%       | 7.8%      |
| Couple Without Children      | 14.9%             | 12.9%             | 17.8%     | 15.1%    | 18.9%            | 14.1%    | 15.7%    | 20.2%      | 23.0%     |
| Single With Dep't Child      | 9.8%              | 9.0%              | 7.0%      | 9.0%     | 5.8%             | 8.0%     | 8.3%     | 8.0%       | 8.9%      |
| Single With Non-Dep't Child  | 5.4%              | 4.7%              | 4.1%      | 5.0%     | 3.4%             | 4.2%     | 4.6%     | 4.1%       | 3.7%      |
| Other Family                 | 1.6%              | 1.5%              | 1.0%      | 1.5%     | 1.7%             | 1.5%     | 1.5%     | 1.2%       | 1.1%      |
| Lone Person                  | 7.2%              | 6.5%              | 4.8%      | 6.5%     | 8.8%             | 4.5%     | 6.6%     | 8.5%       | 10.2%     |

# Trade Area Population

| Trade Area Sector | Forecast Population<br>2021 | Forecast Population<br>2026 | Average Annual Change (%)<br>2021-2026 |  |  |
|-------------------|-----------------------------|-----------------------------|--|--|--|
| Primary Sector    | 72,930                      | 80,430                      | 2.0%                                   |  |  |
| Secondary Sectors |                             |                             |  |  |  |
| · East            | 31,260                      | 32,260                      | 0.6%                                   |  |  |
| · West            | 28,260                      | 29,510                      | 0.9%                                   |  |  |
| Total Secondary   | 59,520                      | 61,770                      | 0.7%                                   |  |  |
| Main Trade Area   | 132,450                     | 142,200                     | 1.4%                                   |  |  |
| Tertiary Sectors  |                             |                             |  |  |  |
| · North           | 39,400                      | 46,900                      | 3.5%                                   |  |  |
| · East            | 26,170                      | 26,670                      | 0.4%                                   |  |  |
| Total Tertiary    | 65,570                      | 73,570                      | 2.3%                                   |  |  |
| Total Trade Area  | 198,020                     | 215,770                     | 1.7%                                   |  |  |

Sources Map: Location IQ, March 2019; Demographic Data: ABS Census of Population and Housing 2016; Locatoin IQ, March 2019.

All due care has been taken in the preparation of this document. Trade area maps and population forecasts are provided as an estimation and are indicative only. It should be noted that the information contained in this document should not be taken to be correct at any future date. Trading patterns described in this document will change in the future and this document should not be relied upon in any way to predict future trading patterns. Average annual change (%) numbers provided in this document are calculated using CAGR. The management of Stockland regard the contents of this document as confidential and retailers should therefore not disclose its contents to any person other than personnel of the retailers involved in the management or promotion of their business at Stockland.