# Cairns



Stockland Cairns is located on the main southern arterial road accessing Cairns.

Occupying an 11 hectare site, the centre is comprised of a Coles, a newly refurbished Target, Big W, Woolworths, 110 specialty stores, a 750 seat food court and a six screen cinema.

## Centre Information

GLA

49,021 SQM

**CAR SPACES** 

2,344

SPECIALTY NO

110

CASUAL MALL LEASING

YES

**MAJORS** 

TARGET, BIG W, COLES, WOOLWORTHS, BCC CINEMAS

MINI-MAJORS

BEST & LESS, CITY BEACH, TERRY WHITE CHEMISTS, DICK SMITH, THE REJECT SHOP, OVERFLOW, JB HI-FI, AMART ALL SPORTS

MAT TRAFFIC

4.64M

MAT SALES

\$240.6M

AVERAGE SPEND

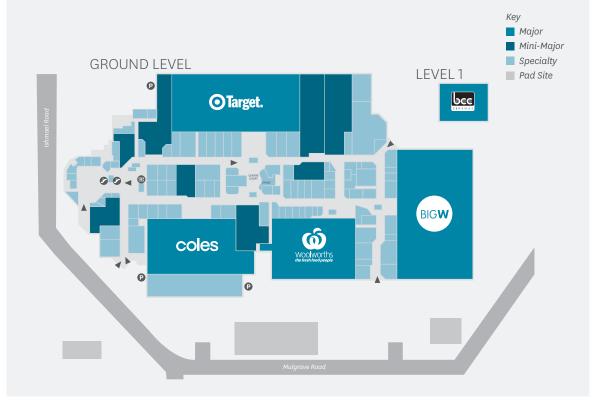
\$51.86

SPECIALTY SALES \$PSM

\$9,256\*

Information is accurate as at 31 December 2015. Specialty number includes kiosks and shops. Does not include ATMs.

\*This number is based on annualised sales.





## Trade Area Demographic

Stockland Cairns services a main trade area population of 171,340 people. The average household income is \$75,902 per annum in the main trade area. The population is younger than the non-metro QLD and Australian averages.

AVERAGE AGE IN THE MAIN TRADE AREA

35.8



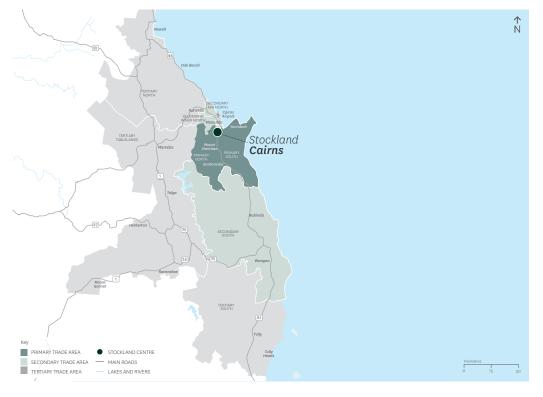
**POPULATION GROWTH** 

1.9%

in main trade area



### Trade Area Map



| Characteristics                    | Primary<br>North | Primary<br>South | Secondary<br>Inner<br>North | Secondary<br>Far North | Secondary<br>South | Main TA  | Tertiary<br>North | Tertiary<br>South | Tertiary<br>Tablelands | Total TA | Non-metro<br>Qld avg. |
|------------------------------------|------------------|------------------|-----------------------------|------------------------|--------------------|----------|-------------------|-------------------|------------------------|----------|-----------------------|
| Income Levels                      |                  |                  |                             |                        |                    |          |                   |                   |                        |          |                       |
| Per capita income                  | \$30,557         | \$33,762         | \$33,762                    | \$32,904               | \$26,598           | \$30,442 | \$31,706          | \$28,715          | \$25,888               | \$28,715 | \$31,620              |
| Var. from Non-metro Qld benchmark  | -3.4%            | 6.8%             | 6.8%                        | 4.1%                   | -15.9%             | -3.7%    | 0.3%              | -9.2%             | -18.1%                 | -9.2%    |                       |
| Avg. household income              | \$78,549         | \$76,625         | \$76,625                    | \$79,825               | \$65,045           | \$75,902 | \$76,301          | \$71,727          | \$62,157               | \$71,727 | \$79,049              |
| Var. from Non-metro Qld benchmark  | -0.6%            | -3.1%            | -3.1%                       | 1.0%                   | -17.7%             | -4.0%    | -3.5%             | -9.3%             | -21.4%                 | -9.3%    |                       |
| Avg. household size                | 2.6              | 2.3              | 2.3                         | 2.4                    | 2.4                | 2.5      | 2.4               | 2.5               | 2.4                    | 2.5      | 2.5                   |
| Age distribution (% of population) |                  |                  |                             |                        |                    |          |                   |                   |                        |          |                       |
| Aged 0-14                          | 22.6%            | 19.4%            | 19.4%                       | 19.6%                  | 19.5%              | 22.0%    | 19.8%             | 19.9%             | 20.2%                  | 19.9%    | 20.4%                 |
| Aged 15-19                         | 6.9%             | 6.3%             | 6.3%                        | 7.0%                   | 6.6%               | 6.8%     | 5.8%              | 6.1%              | 6.4%                   | 6.1%     | 6.7%                  |
| Aged 20-29                         | 12.5%            | 14.4%            | 14.4%                       | 11.8%                  | 9.5%               | 12.6%    | 10.0%             | 10.0%             | 9.5%                   | 10.0%    | 12.3%                 |
| Aged 30-39                         | 14.2%            | 15.9%            | 15.9%                       | 14.6%                  | 10.6%              | 14.5%    | 13.8%             | 11.6%             | 10.6%                  | 11.6%    | 12.9%                 |
| Aged 40-49                         | 14.3%            | 15.9%            | 15.9%                       | 16.5%                  | 14.5%              | 15.2%    | 16.4%             | 14.9%             | 13.6%                  | 14.9%    | 14.2%                 |
| Aged 50-59                         | 13.1%            | 13.0%            | 13.0%                       | 15.5%                  | 15.4%              | 13.1%    | 15.6%             | 16.1%             | 14.0%                  | 16.1%    | 13.2%                 |
| Aged 60+                           | 16.3%            | 15.0%            | 15.0%                       | 15.0%                  | 23.9%              | 15.7%    | 18.6%             | 21.5%             | 25.8%                  | 21.5%    | 20.3%                 |
| Average age                        | 35.7             | 36.2             | 36.2                        | 36.5                   | 40.4               | 35.8     | 38.2              | 39.4              | 40.6                   | 39.4     | 38.0                  |
| Housing status (% of households)   |                  |                  |                             |                        |                    |          |                   |                   |                        |          |                       |
| Owner (total)                      | 61.0%            | 52.0%            | 52.0%                       | 61.8%                  | 67.1%              | 59.3%    | 61.3%             | 68.7%             | 68.2%                  | 68.7%    | 64.7%                 |
| · Owner (outright)                 | 26.3%            | 21.4%            | 21.4%                       | 23.7%                  | 41.4%              | 25.3%    | 28.2%             | 38.9%             | 42.0%                  | 38.9%    | 31.3%                 |
| · Owner (with mortgage)            | 34.7%            | 30.6%            | 30.6%                       | 38.1%                  | 25.7%              | 34.0%    | 33.1%             | 29.8%             | 26.2%                  | 29.8%    | 33.3%                 |
| Renter                             | 38.0%            | 47.2%            | 47.2%                       | 37.9%                  | 32.1%              | 39.9%    | 38.2%             | 30.9%             | 30.9%                  | 30.9%    | 34.3%                 |
| Other                              | 1.0%             | 0.9%             | 0.9%                        | 0.3%                   | 0.8%               | 0.8%     | 0.5%              | 0.4%              | 0.9%                   | 0.4%     | 1.1%                  |
| Birthplace (% of population)       |                  |                  |                             |                        |                    |          |                   |                   |                        |          |                       |
| Australian born                    | 78.5%            | 74.3%            | 74.3%                       | 75.2%                  | 86.9%              | 79.5%    | 75.2%             | 83.9%             | 85.5%                  | 83.9%    | 82.2%                 |
| Overseas born                      | 21.5%            | 25.7%            | 25.7%                       | 24.8%                  | 13.1%              | 20.5%    | 24.8%             | 16.1%             | 14.5%                  | 16.1%    | 17.8%                 |
| · Asia                             | 6.9%             | 7.2%             | 7.2%                        | 3.2%                   | 3.5%               | 5.2%     | 2.6%              | 3.6%              | 1.6%                   | 3.6%     | 2.9%                  |
| • Europe                           | 6.9%             | 9.3%             | 9.3%                        | 12.3%                  | 6.5%               | 7.9%     | 13.7%             | 7.5%              | 8.6%                   | 7.5%     | 7.7%                  |
| • Other                            | 7.7%             | 9.2%             | 9.2%                        | 9.3%                   | 3.2%               | 7.4%     | 8.5%              | 5.0%              | 4.2%                   | 5.0%     | 7.3%                  |
| Family type (% of population)      |                  |                  |                             |                        |                    |          |                   |                   |                        |          |                       |
| Couple with dep't children         | 42.0%            | 40.2%            | 40.2%                       | 41.3%                  | 39.2%              | 42.5%    | 40.8%             | 41.6%             | 38.8%                  | 41.6%    | 43.3%                 |
| Couple with non-dep't child.       | 6.3%             | 4.2%             | 4.2%                        | 5.2%                   | 8.3%               | 5.5%     | 4.9%              | 6.6%              | 5.6%                   | 6.6%     | 6.4%                  |
| Couple without children            | 22.5%            | 22.7%            | 22.7%                       | 25.9%                  | 26.4%              | 22.6%    | 29.9%             | 28.6%             | 28.1%                  | 28.6%    | 25.9%                 |
| One parent with dep't child.       | 14.5%            | 12.9%            | 12.9%                       | 11.6%                  | 10.5%              | 13.3%    | 10.3%             | 9.0%              | 11.5%                  | 9.0%     | 10.3%                 |
| One parent w non-dep't child.      | 3.4%             | 3.4%             | 3.4%                        | 3.2%                   | 3.2%               | 3.3%     | 2.4%              | 2.8%              | 3.2%                   | 2.8%     | 3.1%                  |
| Other family                       | 1.2%             | 1.4%             | 1.4%                        | 1.0%                   | 1.0%               | 1.1%     | 0.8%              | 0.9%              | 0.9%                   | 0.9%     | 0.9%                  |
| Lone person                        | 10.1%            | 15.3%            | 15.3%                       | 11.7%                  | 11.4%              | 11.7%    | 11.0%             | 10.5%             | 12.0%                  | 10.5%    | 10.2%                 |

#### Trade Area Population

| Trade area sector | Forecast population<br>2016 | Forecast population<br>2021 | Average annual change (%)<br>2016-2021 |
|-------------------|-----------------------------|-----------------------------|--|
| Primary sector    | 71,760                      | 82,510                      | 2.8%                                   |
| Secondary sector  | 99,580                      | 105,830                     | 1.2%                                   |
| Main trade area   | 171,340                     | 188,340                     | 1.9%                                   |
| Tertiary sector   | 79,560                      | 84,010                      | 1.1%                                   |
| Total trade area  | 250,900                     | 272,350                     | 1.7%                                   |

Sources: ABS Census of Population and Housing 2011; MacroPlan Dimasi.

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