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6 tips for show homes

DISPLAY VILLAGES

THESE are ideal for home-buyers or renovators seeking inspiration but with so many homes on show, and often kids in tow, a visit can be daunting.

Stockland's display villages across Sydney include more than 70 of the latest home designs from the state's leading builders, so having a plan before you set out will help make your day more enjoyable for everyone.

Stockland's display villages at **Willowdale** at **Denham Court** and **Elara** at **Marsden Park** have a café and playground close by.

Stockland's general manager of NSW residential **Richard Rhydderch** said: "Choosing colours, styles and dimensions is important but it's not always easy to visualise how a home is going to look when it's actually built.

"Also, a visit to a display village gives you the chance to spend time in the community and get a feel for it."

1. Research: Know your budget and preferred builders beforehand by asking friends and family and checking out online forums. Consider

their time in business, quality, range, customer service, warranties and guarantees.

2. Find your needs: Decide what you want in a

home, now and later -- bedrooms, living space

and outdoor areas. How big will your family grow? Will you have guests regularly? Need

lots of storage? A low-maintenance yard?

- 3. Be prepared:** Bring a pen, paper and camera/phone to record details of designs and builders you like. Take lots of photos to help you compare features later. Schedule rest breaks and allow time so you're not rushed.
- 4. Pick the best time:** Weekends are convenient but weekdays are quieter and staff have more time. Arrange a one-on-one when you're ready.
- 5. Ask questions:** Display homes are best examples, often with top-range fittings and extras. Ask what are standard and what are extras and note your budget.
- 6. Imagine living there:** Do you like the street? Is the entry right? Trust your instincts and make sure you feel at home.
- Willowdale display village: stockland.com.au/residential/nsw/willowdale/display-village.



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WILLOWDALE AT DENHAM COURT: Do you like the street? Is the entry right? Is it important to see right through the home? Trust your instincts, ensure you feel at home.